



## San Antonio, TX - Air Force Senior Program Manager

EMR, Inc. provides environmental assessment-remediation, engineering, construction and industrial hygiene services to private and government clients nationwide. Founded in 1988, EMR, Inc. operates nine regional offices around the country. With a professional and technical staff of over 140, we offer expertise in environmental investigation, design and remediation, regulatory compliance, permitting, ESA, risk assessments, industrial hygiene (asbestos, lead based paint, mold), natural and cultural resources, WWTP design and operations, and construction management.

The Air Force Senior Program Manager will be responsible for business development for Air Force nationwide, including the WERC09 Contract, and the project execution of the WERC09 Contract. Business development tasks will include primary responsibility for the success of EMR's Air Force Program and the WERC09 Contract, national Air Force client development, tracking WERC task orders for the sales pipeline, developing intelligence on opportunities nationwide at Air Force Bases, securing sole source opportunities, communicating leads with EMR regional staff, developing key relationships with AFCEE regional representation, and insuring the client growth and satisfaction. The Manager will also be involved with other Federal agencies and commercial clients, and assist with business development and operations for DoD programs including USACE and NAVFAC. Program management duties will include program wide execution oversight to include quality assurance program review, coordination of the AFCEE WERC project execution team, cost controls, and project oversight. This position will manage and develop the San Antonio office, supervise and mentor employees, and provide support to other EMR offices as needed. Travel could be 50 % +.

Required skills will include business development, project management, program management, operations, superior oral and written communication skills, sales, technical, experience with operating industry standard software, Microsoft Office Suite, scheduling, cost estimating, growth strategy, finance, legal, and marketing.

Requires 10-15 years experience, including business development and program management experience. Prefer prior experience with DoD programs, knowledge of DoD acquisition strategies and processes, and existing relationships with DoD decision makers. Must have a bachelor degree in engineering, science, or related field. MS preferred or military equivalent. PE or PG desirable.

Apply by obtaining an application at the EMR, Inc. web site (<http://www.emr-inc.com>) and forwarding application/resume per instructions at the web site.

Pre-employment background check and drug screen are required.

EMR, Inc. is an EEO/AA employer, and encourages applications from all qualified candidates.